



HO-CHUNK NATION
DEPARTMENT OF THE TREASURY
PROCUREMENT DIVISION

October 27, 2021

ADDENDUM #1

ITB # 2021DWS03

MULTI-FUNCTION PRINT DEVICES
ANSWERS TO SUBMITTED QUESTIONS

1) Are volumes by device available for review?

All information regarding volumes is included in “Attachment 1”. Select vendors will be chosen to move on to next stage of solicitation which may include opportunity for fresh scan.

2) Is a list of accessories by device available?

No, all information provided initially is what is available. Please provide a comprehensive breakdown of accessories that are available in your solution if applicable.

3) Are maps of the equipment layouts available?

No, all information provided initially is what is available.

4) Is the goal of the Ho-Chunk Nation to reduce equipment or to keep as is?

The Nation’s goal is reducing the total cost of ownership and increase device efficiency. We are looking for proposals/solutions that can provide this with a long term strategy of fleet management.

5) Leasing requires a locked contract for the 60-month term with “No early termination.” Are these terms acceptable to the Ho-Chunk Nation?

If there any exceptions to the terms of the RFP or to the General Terms and Conditions document at the end of the RFP please note them on the mandatory page for “Exceptions to the Proposal”.

6) On page 10, the last sentence in the last paragraph states, “If vendor has a buyout plan include that in your proposal to accelerate standardization.” What buyout are you referring too?

In the event the goals of the Nation can be accelerated by standardization of our fleet and a vendor can provide consolidation we would like to hear options for that if available.

7) There are a couple buildings that you don’t have usage listed for. Can you provide that?

See question 3.

8) Can you provide a per machine usage?

See question 1.

9) This RFP shares that you are open to products other than Xerox. Was there a specific feature or something other than Xerox that led to that decision?

We are seeking the best total cost of ownership solution from a responsive, responsible vendor. That being the case we want to hear solutions from vendors who can manage a fleet of our size and give us the printing capabilities of the models listed or equivalent.

10) If any of your current machines can be maintained without being replaced, are you open to leaving them in place to keep new hardware costs down?

We expect vendors to give us a comprehensive plan that maps out the best total cost of ownership and how to manage the fleet with costs factored in.

11) Is encryption of fax content images at rest a requirement?

Yes.

12) What type of Telcom phone circuits will be available for fax transmission (SIP,PRI, etc.)?

SIP.

13) Will Telcom integration for fax solutions be through a PBX? If yes, what PBX product/vendor/model?

Cisco.

END OF ADDENDUM

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